

MARCUS REILLY

Estate Agents

BUYING SERVICE

Your personalised, bespoke
agent covering South West
London and Surrey.

Operating with honesty,
integrity and transparency at
all times.

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About Marcus Reilly

Named after my two boys, Marcus Reilly is a bespoke and personalised agent who put our clients needs first. Our goal is to assist you on your property journey whilst upholding our values of honesty, integrity and transparency at all times.

We're a small yet mighty team of individuals who are passionate about property but also about helping others. We don't like nonsense or empty promises, and we will go above and beyond to ensure you have a smooth and positive experience.

After two decades in the property business, we are confident we can help buyers and sellers make the best decisions with their biggest assets. Our commitment to you is achieving the highest possible price in the current market.

-Harrie Vischjager
Owner of Marcus Reilly Estate Agents



What is a Buying Agent?

Simply put, buying agents search for homes and guide you throughout your acquisition. Some clients are just looking for a new home in another location so recruit us as experts in the area and others want help evaluating their perfect property and negotiating them the best deal.

When using a buying agent it's important that you pick the right advisor for you. Your agent will need to have a detailed knowledge of your personal affairs relating to your move, so you must trust them and be confident that they are doing the right thing for you. A new home is a big deal and nobody wants to be disappointed.



What do Buying Agents do?

- Source properties, whether through the usual portals like Rightmove and Zoopla or using off-market technology to identify potential options
- Advise on the local area, transport options, crime, flooding etc.
- Research the current market and property prices, making sure you are getting the right property for your money
- Recognise potential for investments and informing you of the possible gains on your property in the future
- Negotiate with the sellers and their agents
- Introduce recommended and trusted solicitors, brokers and accountants, none of which we take commission from
- Work with yours and the sellers chosen solicitors/surveyors/contractors to ensure a smooth and stress free experience



Why use a Buying Agent?

For various reasons, some of our clients choose to use a buying agent. They can range from client to client but the overall answer is that it saves both time and money.

The British property market is always changing, every year there are newfound ways for vendors and agents to list and sell properties. More homes than ever are being sold without ever even being publicly advertised.

Consequently, new buyers, especially those coming from overseas, are turning to buying agents to help them purchase their new homes, sometimes before they even come to market.





Why London?

With London being one of the leading financial centres of the world, our buying clients come to us for a variety of reasons in regards to purchasing property.

- There are plenty of beautiful spots in London with homes to share with your friends and family a few times a year that will get you good capital growth gains
- The rental market is incredibly busy and it's one of the easiest ways to make money in London, it's a city where you will absolutely see return on your investment
- London is home to some of the best universities in the world, do you have any children that may get use out of a property here later down the line?

Even if your reason is not listed here, there are numerous different motivations for buying and we can cater to them all.



Well done Harrie, you've done yourself proud a fantastic personal service, we felt at ease through out the whole process, an excellent bespoke company. You put our house up for sale, sold it with in 4 weeks and managed to secure over the asking price. We would highly recommend you, felt at ease and trusted you throughout.

-Cindy from Ancaster Crescent



Harrie was selling the house I have recently bought and I was so delighted with his approach that I asked him to sell mine. he has been personable, friendly and helpful throughout and always available and communicative. I have been extremely grateful for the personalised service he offered and the guidance he has given along the way.

-Rebecca from Green Lane



I just sold my flat with Marcus Reilly. I was delighted with the very personal service offered. Harrie's responsiveness and expert knowledge of the property market is first-class, and the whole team is friendly and caring. Marcus Reilly is a different kind of estate agent, from the property description to the open day through to seeing the sale to completion.

-Lynda from Merton Road